## BALANCE SHEET

As at Sep. 30th, 2009

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| 1 |  | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 1,255,939,883,633 | 941,331,133,393 |
| I. Cash and cash equivalents | 110 |  | 389,465,395,925 | 70,729,967,730 |
| 1. Cash | 111 | V. 01 | 43,055,395,925 | 65,729,967,730 |
| 2. Cash equivalents | 112 |  | 346,410,000,000 | 5,000,000,000 |
| II. Short-term financial investments | 120 | V. 02 | 861,680,000 |  |
| 1. Short-term investments | 121 |  | 861,680,000 |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 236,174,543,475 | 156,295,496,778 |
| 1. Trade accounts receivables | 131 |  | 156,219,063,644 | 140,670,364,044 |
| 2. Advances to suppliers | 132 |  | 65,891,952,299 | 10,563,818,950 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 14,063,527,532 | 5,061,313,784 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 573,502,512,588 | 654,916,169,670 |
| 1. Inventories | 141 | V. 04 | 573,502,512,588 | 654,916,169,670 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 55,935,751,645 | 59,389,499,215 |
| 1. Short-term prepaid expenses | 151 |  | 4,902,933,420 | 164,552,447 |
| 2. VAT deductible | 152 |  | 1,120,506,601 | 14,542,066,980 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 49,912,311,624 | 44,682,879,788 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 21,949,974,901 | 24,608,994,472 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 | V. 06 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 | V. 07 |  |  |
| II. Fixed assets | 220 |  | 8,349,868,224 | 6,488,261,153 |
| 1. Tangible fixed assets | 221 | V. 08 | 7,802,243,215 | 5,916,261,147 |
| - Historical cost | 222 |  | 11,951,720,508 | 8,924,029,556 |
| - Accumulated depreciation | 223 |  | (4,149,477,293) | (3,007,768,409) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 547,625,009 | 572,000,006 |
| - Historical cost | 228 |  | 665,000,000 | 665,000,000 |
| - Accumulated depreciation | 229 |  | $(117,374,991)$ | $(92,999,994)$ |


| 4. Construction in progress expenses | 230 | V. 11 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 10,839,616,025 | 15,971,616,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 5,500,000,000 |  |
| 3. Other long-term investments | 258 | V. 13 | 22,470,437,595 | 50,141,170,400 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (17,130,821,570) | (34,169,554,400) |
| V. Other long-term assets | 260 |  | 2,760,490,652 | 2,149,117,319 |
| 1. Long-term prepaid expenses | 261 |  | 1,260,490,652 | 649,117,319 |
| 2. Deferred income tax assets | 262 | V. 14 |  |  |
| 3. Others | 268 | V. 21 | 1,500,000,000 | 1,500,000,000 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 250 |  | 1,277,889,858,534 | 965,940,127,865 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 4 |
|  |  |  |  |  |
| A. LIABILITIES (300=310+330) | 300 |  | 930,885,358,054 | 706,513,606,983 |
| I. Short-term liabilities | 310 |  | 930,606,927,746 | 706,235,176,675 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 2,000,000,000 | 100,000,000,000 |
| 2. Trade accounts payable | 312 |  | 24,156,154,060 | 21,922,010,739 |
| 3. Advances from customers | 313 |  | 560,549,617,353 | 245,623,873,585 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 133,953,265,685 | 43,031,657,192 |
| 5. Payable to employees | 315 |  | 616,462,958 | 1,395,285,222 |
| 6. Payable expenses | 316 | V. 17 | 1,367,222,563 | 8,675,408,766 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 207,964,205,127 | 285,586,941,171 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 278,430,308 | 278,430,308 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 | V. 20 |  |  |
| 4. Long-term borrowing and debts | 334 |  |  |  |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 278,430,308 | 278,430,308 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=\mathbf{4 1 0} \mathbf{4 3 0}$ ) | 400 |  | 347,004,500,480 | 259,426,520,882 |
| I. Capital sources and funds | 410 |  | 343,789,868,510 | 25,664,205,145 |
| 1. Paid-in capital | 411 | V. 22 | 164,000,000,000 | 164,000,000,000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (4,274,155,000) | $(4,274,155,000)$ |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  |  |  |


| 8. Financial reserve fund | 418 |  | $11,859,125,866$ | $8,859,125,866$ |
| :--- | ---: | ---: | ---: | ---: |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | $172,204,897,644$ | $88,063,234,279$ |
| 11. Capital for construction work | 420 |  |  |  |
| II. Budget sources | $\mathbf{4 3 0}$ |  | $\mathbf{3 , 2 1 4 , 6 3 1 , 9 7 0}$ | $\mathbf{2 , 7 7 8 , 3 1 5 , 7 3 7}$ |
| 1. Bonus and welfare fund | 431 |  | $3,214,631,970$ | $2,778,315,737$ |
| 2. Budgets | 432 | V.23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| TOTAL RESOURCES $\mathbf{( 4 3 0 = \mathbf { 3 0 0 + 4 0 0 } )}$ |  |  |  |  |
|  | $\mathbf{4 4 0}$ |  | $\mathbf{1 , 2 7 7 , 8 8 9 , 8 5 8 , 5 3 4}$ | $\mathbf{9 6 5 , 9 4 0 , 1 2 7 , 8 6 5}$ |

## INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Sales | 1 | VI. 25 | 434,814,491,269 | 53,170,608,471 | 732,636,159,085 | 124,049,160,066 |
| 2. Deductions | 3 |  |  |  |  |  |
| 3. Net sales and services ( $\mathbf{1 0}=01-03$ ) | 10 |  | 434,814,491,269 | 53,170,608,471 | 732,636,159,085 | 124,049,160,066 |
| 4. Cost of goods sold | 11 | VI. 27 | 176,557,790,462 | 44,689,041,391 | 348,325,716,473 | 70,141,783,981 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 258,256,700,807 | 8,481,567,080 | 384,310,442,612 | 53,907,376,085 |
| 6. Financial income | 21 | VI. 26 | 3,676,292,955 | 1,618,056,004 | 14,957,713,226 | 2,971,499,339 |
| 7. Financial expenses | 22 | VI. 28 | 33,222,222 | 247,278,667 | 5,347,662,320 | 42,500,214,469 |
| - Include: Interest expenses | 23 |  | 33,222,222 | 247,278,667 | 217,662,345 | 316,168,869 |
| 8. Selling expenses | 24 |  |  |  |  |  |
| 9. General \& administrative expenses | 25 |  | 4,599,266,687 | 2,510,663,530 | 12,501,798,693 | 4,494,574,601 |
| 10. Net operating profit ( $30=20+(21-22)-(24+25)$ ) | 30 |  | 257,300,504,853 | 7,341,680,887 | 381,418,694,825 | 9,884,086,354 |
| 11. Other income | 31 |  | 420,130 |  | 61,407,130 | 2,531,991 |
| 12. Other expenses | 31 |  | 409,087,871 |  | 585,334,590 | 4,167,642 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (408,667,741) |  | $(523,927,460)$ | $(1,635,651)$ |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 256,891,837,112 | 7,341,680,887 | 380,894,767,365 | 9,882,450,703 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 80,180,424,768 | 1,027,835,324 | 110,534,398,503 | 1,383,543,098 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax | 60 |  | 176,711,412,344 | 6,313,845,563 | 270,360,368,862 | 8,498,907,605 |
| 17.1 Profit after tax of Tu Liem Urban Development Joint Stock Company |  |  | 86,943,564,040 | 6,313,845,563 | 172,363,749,195 | 8,498,907,605 |
| 17.2 Profit after tax divided venture, budget |  |  | 89,767,848,304 |  | 97,996,619,667 |  |
| 18. EPS | 70 |  | 5,329 | 387 | 10,564 | 521 |

## CASH FLOWS STATEMENT

## Quarter 3/ 2009 (Direct method)

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 842,584,558,703 | 315,794,988,790 |
| 2. Cash paid for supplier | 2 |  | $(140,114,540,725)$ | (50,228,473,790) |
| 3. Cash paid for employee | 3 |  | (8,427,879,814) | $(7,575,896,102)$ |
| 4. Cash paid for interest | 4 |  | (217,662,345) | $(316,168,869)$ |
| 5. Cash paid for corporate income tax | 5 |  | (47,780,909,770) | (44,248,421,469) |
| 6. Other receivables | 6 |  | 2,078,848,783,696 | 1,071,096,359,242 |
| 7. Other payables | 7 |  | (2,322,959,751,137) | (1,222,975,680,679) |
| Net cash provided by (used in) operating activities | 20 |  | 401,932,598,608 | 61,546,707,123 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(85,081,867)$ | (420,754,969) |
| 2. Cash received from liquidation or disposal of capital assets and other long-ter | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 14,887,911,454 | 2,971,338,339 |
| Net cash used in investing activities | 30 |  | 14,802,829,587 | 2,550,583,370 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 2,000,000,000 | 700,000,000 |
| 4. Cash paid to principal debt | 34 |  | $(100,000,000,000)$ | (61,059,372,488) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  |  |
| Net cash (used in) provided by financing activities | 40 |  | (98,000,000,000) | (60,359,372,488) |
|  |  |  |  |  |
| Net cash during the period | 50 |  | 318,735,428,195 | 3,737,918,005 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 70,729,967,730 | 57,884,389,498 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | VII. 34 | 389,465,395,925 | 61,622,307,503 |

